MariaDB Technical Account Managers

Tailored consulting services to address business needs

01 Overview

As infrastructure grows complex, database management can hold back innovation. MariaDB Technical Account Managers (TAMs) are long-term partners who align database strategy with your business goals through proactive guidance, roadmaps and hands-on support.

02 Key benefits

A dedicated point of contact

A named, responsive and proactive technical resource who understands your infrastructure and business needs. Your TAM coordinates stakeholders, champions your needs and works closely with internal MariaDB teams for timely escalation resolution and faster turnarounds.

Better deployment decisions

TAMs apply proven architectural frameworks to your specific environment. Architectural reviews, roadmap reviews, best practice recommendations and configuration advisories help new technologies integrate with enterprise methodologies and support informed technical decisions.

Plan for growth and migration

Develop data management strategies for application development and cloud adoption, plan for growing data and transaction volumes, and assess and execute migrations from legacy databases to MariaDB for cost savings and a consolidated architecture.

More value from MariaDB

Get more from MariaDB Support, Managed Services and Consulting contracts. Improve the performance, availability and scalability of MariaDB Enterprise applications, plan hotfixes and upgrades efficiently, and get expert guidance on proof of concept projects.

03 Key features

WHEN TO ENGAGE

- Growing volume of requests
- Complex database environments
- Migrations from legacy platforms
- Ongoing architecture needs

TAM SERVICES

- Architecture and roadmap reviews
- Proactive optimization
- Regular calls and meetings
- Annual on-site visits

BEST PRACTICES

- Migrations and backups
- Security and replication
- Long-term roadmaps
- Strategic advisory support

COORDINATION

- Primary point of contact
- Stakeholder coordination
- Timely escalation resolution
- Streamlined project management

PLANNING

- Data and transaction growth
- Hotfix and upgrade planning
- Proof of concept guidance
- Cloud adoption plans

04 How it works

Your TAM builds a detailed understanding of your environment and business goals, then stays engaged through regular calls and meetings, status updates and roadmap reviews. Based on usage patterns and ticket history, the TAM recommends optimizations and best practices, coordinates your stakeholders with MariaDB teams and escalates issues for faster resolution. Annual on-site visits are available on request.

05 Use Case

A full-time dedicated TAM

A MariaDB Technical Account Manager can be assigned to your organization full-time. The dedicated expert focuses on your MariaDB-related business challenges, can work on site for the duration of the contract as a member of your team, bridges MariaDB technical teams and your own, and augments your internal staff.

Contact MariaDB

Explore now